

第一部份：基本資料

Part 1: Basic Information

發展項目名稱 Name of Development	棗梨雅道3號 3 Julia Avenue	期數 (如有) Phase No. (if any)	--
發展項目位置 Location of Development	棗梨雅道3號(上層住宅部份)及亞皆老街116號(地下至一樓商舖) 3 Julia Avenue (Domestic Portion on the Upper Floors) and 116 Argyle Street (Shops from Ground Floor to First Floor)		
發展項目 (或期數) 中的住宅物業的總數 The total number of residential properties in the development (or phase of the development)			67

印製日期 Date of Printing	價單編號 Number of Price List
23/6/2015	2

修改價單 (如有) Revision to Price List (if any)

修改日期 Date of Revision	經修改的價單編號 Numbering of Revised Price List	如物業價錢經修改，請以「√」標示 Please use "√" to indicate changes to prices of residential properties
		價錢 Price
25/07/2015	2A	--
26/08/2015	2B	--
10/09/2015	2C	--
01/10/2015	2D	--
28/10/2015	2E	--
01/11/2015	2F	--
15/12/2015	2G	--
25/03/2016	2H	--
31/05/2016	2I	--
09/07/2016	2J	--
18/07/2016	2K	√
25/07/2016	2L	√
30/07/2016	2M	√
01/08/2016	2N	--
12/08/2016	2O	√

第二部份：面積及售價資料 **Part 2: Information on Area and Price**

物業的描述 Description of Residential Property			實用面積 (包括露台，工作平台及陽台 (如有)) 平方米 (平方呎) Saleable Area (including Balcony, Utility Platform and Verandah, if any) sq. metre (sq. ft.)	售價 (元) Price (\$)	實用面積 每平方米/呎售價 元，每平方米 (元，每平方呎) Unit Rate of Saleable Area \$ per sq. metre (\$ per sq. ft.)	其他指明項目的面積 (不計算入實用面積) Area of other specified items (Not included in the Saleable Area) 平方米 (平方呎) sq. metre (sq.ft.)									
大廈名稱 Block Name	樓層 Floor	單位 Flat				空調機房 Air-conditioning plant room	窗台 Bay window	閣樓 Cockloft	平台 Flat roof	花園 Garden	停車位 Parking space	天台 Roof	梯屋 Stairhood	前庭 Terrace	庭院 Yard
棗梨雅道3號 3 Julia Avenue	5	A	101.613 (1,094) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	27,697,000 19,114,000 19,592,000	272,573 (25,317) 188,106 (17,472) 192,810 (17,909)	--	--	--	--	--	--	--	--	--	--
	6	A	101.613 (1,094) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	28,335,000 19,366,000 19,946,000	278,852 (25,900) 190,586 (17,702) 196,294 (18,232)	--	--	--	--	--	--	--	--	--	--
	7	A	101.613 (1,094) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	28,784,000 19,617,000	283,271 (26,311) 193,056 (17,931)	--	--	--	--	--	--	--	--	--	--
	11	A	101.613 (1,094) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	29,898,000 22,006,000	294,234 (27,329) 216,567 (20,115)	--	--	--	--	--	--	--	--	--	--
	11	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	16,020,000	241,022 (22,406)	--	--	--	--	--	--	--	--	--	--
	11	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	13,767,000	226,115 (21,018)	--	--	--	--	--	--	--	--	--	--
	12	A	101.613 (1,094) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	30,143,000 22,383,000	296,645 (27,553) 220,277 (20,460)	--	--	--	--	--	--	--	--	--	--
	12	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	16,271,000 15,041,000	244,798 (22,757) 226,293 (21,036)	--	--	--	--	--	--	--	--	--	--
	12	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0);	13,949,000 12,486,000	229,104 (21,296) 205,075 (19,063)	--	--	--	--	--	--	--	--	--	--
	15	A	101.557 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16);	30,224,000 23,081,000	297,606 (27,652) 227,271 (21,117)	--	--	--	--	--	--	--	--	--	--

第二部份：面積及售價資料 **Part 2: Information on Area and Price**

物業的描述 Description of Residential Property			實用面積 (包括露台，工作平台及陽台 (如有)) 平方米 (平方呎) Saleable Area (including Balcony, Utility Platform and Verandah, if any) sq. metre (sq. ft.)	售價 (元) Price (\$)	實用面積 每平方米/呎售價 元，每平方米 (元，每平方呎) Unit Rate of Saleable Area \$ per sq. metre (\$ per sq. ft.)	其他指明項目的面積 (不計算入實用面積) Area of other specified items (Not included in the Saleable Area) 平方米 (平方呎) sq. metre (sq.ft.)									
大廈名稱 Block Name	樓層 Floor	單位 Flat				空調機房 Air-conditioning plant room	窗台 Bay window	閣樓 Cockloft	平台 Flat roof	花園 Garden	停車位 Parking space	天台 Roof	梯屋 Stairhood	前庭 Terrace	庭院 Yard
棗梨雅道3號 3 Julia Avenue	15	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	16,963,000 15,287,000	255,209 (23,724) 229,994 (21,380)	--	--	--	--	--	--	--	--	--	--
	15	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	14,117,000 12,348,000	231,863 (21,553) 202,809 (18,852)	--	--	--	--	--	--	--	--	--	--
	16	A	101.557 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	31,082,000 23,117,000 23,464,000	306,055 (28,437) 227,626 (21,150) 231,043 (21,468)	--	--	--	--	--	--	--	--	--	--
	16	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	14,262,000 12,498,000	234,245 (21,774) 205,272 (19,081)	--	--	--	--	--	--	--	--	--	--
	17	A	101.557 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	31,343,000 23,494,000	308,625 (28,676) 231,338 (21,495)	--	--	--	--	--	--	--	--	--	--
	17	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	17,835,000 15,780,000	268,329 (24,944) 237,411 (22,070)	--	--	--	--	--	--	--	--	--	--
	17	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	14,349,000 12,649,000	235,674 (21,907) 207,752 (19,311)	--	--	--	--	--	--	--	--	--	--
	21	A	101.557 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	31,845,000 26,383,000	313,568 (29,135) 259,785 (24,138)	--	--	--	--	--	--	--	--	--	--
	22	A	101.557 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	32,428,000	319,308 (29,669)	--	--	--	--	--	--	--	--	--	--
	23	A	101.534 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	32,723,000	322,286 (29,939)	--	--	--	--	--	--	--	--	--	--

第二部份：面積及售價資料 **Part 2: Information on Area and Price**

物業的描述 Description of Residential Property			實用面積 (包括露台，工作平台及陽台 (如有)) 平方米 (平方呎) Saleable Area (including Balcony, Utility Platform and Verandah, if any) sq. metre (sq. ft.)	售價 (元) Price (\$)	實用面積 每平方米/呎售價 元，每平方米 (元，每平方呎) Unit Rate of Saleable Area \$ per sq. metre (\$ per sq. ft.)	其他指明項目的面積 (不計算入實用面積) Area of other specified items (Not included in the Saleable Area) 平方米 (平方呎) sq. metre (sq.ft.)									
大廈名稱 Block Name	樓層 Floor	單位 Flat				空調機房 Air-conditioning plant room	窗台 Bay window	閣樓 Cockloft	平台 Flat roof	花園 Garden	停車位 Parking space	天台 Roof	梯屋 Stairhood	前庭 Terrace	庭院 Yard
棗梨雅道3號 3 Julia Avenue	25	A	101.534 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16);	33,077,000 28,771,000	325,773 (30,263) 283,363 (26,323)	--	--	--	--	--	--	--	--	--	--
	25	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0);	16,160,000 14,130,000	265,418 (24,672) 232,077 (21,573)	--	--	--	--	--	--	--	--	--	--
	26	A	101.534 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16);	33,430,000 29,650,000	329,249 (30,586) 292,020 (27,127)	--	--	--	--	--	--	--	--	--	--
	26	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	19,586,000	294,673 (27,393)	--	--	--	--	--	--	--	--	--	--
	26	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	16,330,000 14,230,000	268,211 (24,931) 233,719 (21,725)	--	--	--	--	--	--	--	--	--	--
	27	A	101.534 (1,093) 露台 Balcony: 2.376 (26); 工作平台 Utility Platform: 1.500 (16)	33,784,000 30,529,000	332,736 (30,909) 300,678 (27,931)	--	--	--	--	--	--	--	--	--	--
	27	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0);	19,827,000 20,183,000	298,298 (27,730) 303,654 (28,228)	--	--	--	--	--	--	--	--	--	--
	27	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0)	16,558,000 14,606,000	271,955 (25,279) 239,895 (22,299)	--	--	--	--	--	--	--	--	--	--
	28	B	66.467 (715) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0);	20,028,000 20,681,000	301,322 (28,011) 311,147 (28,924)	--	--	--	--	--	--	--	--	--	--
	28	C	60.885 (655) 露台 Balcony: 2.178 (23); 工作平台 Utility Platform: 0.000 (0);	16,759,000 15,436,000	275,257 (25,586) 253,527 (23,566)	--	--	--	--	--	--	--	--	--	--

第三部份：其他資料 **Part 3: Other Information**

- (1)

準買家應參閱發展項目的售樓說明書，以了解該項目的資料。
Prospective purchasers are advised to refer to the sales brochure for the development for information on the development.
- (2)

根據《一手住宅物業銷售條例》第 52(1)條及第 53(2)及(3)條， -
According to sections 52(1) and 53(2) and (3) of the Residential Properties (First-hand Sales) Ordinance, –

第 52(1)條 / Section 52(1)
在某人就指明住宅物業與擁有人訂立臨時買賣合約時，該人須向擁有人支付售價的 5%的臨時訂金。
A preliminary deposit of 5% of the purchase price is payable by a person to the owner on entering into a preliminary agreement for sale and purchase in respect of the specified residential property with the owner.

第 53(2)條 / Section 53(2)
如某人於某日期訂立臨時買賣合約，並於該日期後的 5個工作日內，就有關住宅物業簽立買賣合約，則擁有人必須在該日期後的 8 個工作日內，簽立該買賣合約。
If a person executes an agreement for sale and purchase in respect of the residential property within 5 working days after the date on which the person enters into the preliminary agreement for sale and purchase, the owner must execute the agreement for sale and purchase within 8 working days after that date.

第 53(3)條 / Section 53(3)
如某人於某日期訂立臨時買賣合約，但沒有於該日期後的 5 個工作日內，就有關住宅物業簽立買賣合約，則 – (i) 該臨時合約即告終止；(ii)有關的臨時訂金即予沒收及(iii)擁有人不得就該人沒有簽立買賣合約而針對該人提出 進一步申索。

If a person does not execute an agreement for sale and purchase in respect of the residential property within 5 working days after the date on which the person enters into the preliminary agreement for sale and purchase- (i) the preliminary agreement is terminated; (ii) the preliminary deposit is forfeited; and (iii) the owner does not have any further claim against the person for the failure.
- (3)

實用面積及屬該住宅物業其他指明項目的面積是按《一手住宅物業銷售條例》第 8 條及附表二第 2 部計算得出的。
The saleable area and area of other specified items of the residential property are calculated in accordance with section 8 and Part 2 of Schedule 2 to the Residential Properties (First-hand Sales) Ordinance.
- (4)(i)

註: 於本第 4 節內，「售價」指本價單第二部份表中所列之價錢，而「成交金額」指臨時買賣合約中訂明的住宅物業的實際售價。因應相關折扣 (如有) 按售價計算得出之價目，皆以四捨五入方式換算至千位數作為成交金額。

Note: In this section 4, "Price" means the price set out in the schedule in Part 2 of this price list, and "Transaction Price" means the actual price of the residential property set out in the preliminary agreement for sale and purchase. The price obtained after applying the relevant discount(s) (if any) on the price will be rounded to the nearest thousand to determine the Transaction Price.

買方於簽署臨時買賣合約時須繳付相等於成交金額5%作為臨時訂金，其中港幣\$200,000須以銀行本票繳付，餘款將以銀行本票或支票繳付。所有本票或支票必須以香港持牌銀行所發出，抬頭必須為賣方代表律師「孖士打律師行」。

Purchasers shall pay the preliminary deposit equivalent to 5% of the Transaction Price upon signing of the preliminary agreement for sale and purchase, of which HK\$200,000 shall be paid by a cashier order and the remaining portion of the preliminary deposit shall be paid by cashier order or cheque. All cashier orders or cheques shall be issued by a licensed bank in Hong Kong and shall be made payable to the Vendor's solicitors "Mayer Brown JSM".

支付條款：
Terms of payment：

(A) JULIA 900 付款計劃 – （照售價減2%）

1) 成交金額 5% 臨時訂金於買方簽署臨時買賣合約時繳付。

2) 成交金額 5% 進一步訂金於買方簽署臨時買賣合約後180天內繳付。

3) 成交金額 5% 再期付款於買方簽署臨時買賣合約後360天內繳付。

4) 成交金額 5% 再期付款於買方簽署臨時買賣合約後540天內繳付。

5) 成交金額 5% 再期付款於買方簽署臨時買賣合約後720天內繳付。

6) 成交金額 75% 即成交金額的餘數於買方簽署臨時買賣合約後900天內繳付。

(A) JULIA 900 Payment Plan – (2% discount from the Price)

- 1) 5% of the Transaction Price being the preliminary deposit shall be paid upon signing of the preliminary agreement for sale and purchase.
- 2) 5% of the Transaction Price being further deposit shall be paid within 180 days after signing of the preliminary agreement for sale and purchase.
- 3) 5% of the Transaction Price being further part payment shall be paid within 360 days after signing of the preliminary agreement for sale and purchase.
- 4) 5% of the Transaction Price being further part payment shall be paid within 540 days after signing of the preliminary agreement for sale and purchase.
- 5) 5% of the Transaction Price being further part payment shall be paid within 720 days after signing of the preliminary agreement for sale and purchase.
- 6) 75% of the Transaction Price being balance of the Transaction Price shall be paid within 900 days after signing of the preliminary agreement for sale and purchase.

(B) 即供付款計劃 – (照售價減6%)

- 1) 成交金額 5% 臨時訂金於買方簽署臨時買賣合約時繳付。
- 2) 成交金額 5% 進一步訂金於買方簽署臨時買賣合約後60天內繳付。
- 3) 成交金額 90% 即成交金額的餘數於買方簽署臨時買賣合約後120天內繳付。

(B) Immediate Payment Plan – (6% discount from the Price)

- 1) 5% of the Transaction Price being the preliminary deposit shall be paid upon signing of the preliminary agreement for sale and purchase.
- 2) 5% of the Transaction Price being further deposit shall be paid within 60 days after signing of the preliminary agreement for sale and purchase.
- 3) 90% of the Transaction Price being balance of the Transaction Price shall be paid within 120 days after signing of the preliminary agreement for sale and purchase.

(C) 最高7成置易按付款計劃 – (照售價減1%)

- 1) 成交金額 5% 臨時訂金於買方簽署臨時買賣合約時繳付。
- 2) 成交金額 5% 進一步訂金於買方簽署臨時買賣合約後30 天內繳付。
- 3) 成交金額 5% 再期付款於買方簽署臨時買賣合約後60 天內繳付。
- 4) 成交金額 85% 即成交金額的餘數於買方簽署臨時買賣合約後120天內繳付。

(C) Easy Mortgage with maximum 70% Loan to Value Ratio Mortgage Payment Plan – (1% discount from the Price)

- 1) 5% of the Transaction Price being the preliminary deposit shall be paid upon signing of the preliminary agreement for sale and purchase.
- 2) 5% of the Transaction Price being further deposit shall be paid within 30 days after signing of the preliminary agreement for sale and purchase.
- 3) 5% of the Transaction Price being further part payment shall be paid within 60 days after signing of the preliminary agreement for sale and purchase.
- 4) 85% of the Transaction Price being balance of the Transaction Price shall be paid within 120 days after signing of the preliminary agreement for sale and purchase.

(D) BSD 靈活付款計劃 – (照售價減1%)

- 1) 成交金額 5% 臨時訂金於買方簽署臨時買賣合約時繳付。
- 2) 成交金額 5% 進一步訂金於買方簽署臨時買賣合約後60天內繳付。
- 3) 成交金額 90% 即成交金額的餘數於買方簽署臨時買賣合約後150天內繳付。

(D) BSD Flexible Payment Plan – (1% discount from the Price)

- 1) 5% of the Transaction Price being the preliminary deposit shall be paid upon signing of the preliminary agreement for sale and purchase.
- 2) 5% of the Transaction Price being further deposit shall be paid within 60 days after signing of the preliminary agreement for sale and purchase.
- 3) 90% of the Transaction Price being balance of the Transaction Price shall be paid within 150 days after signing of the preliminary agreement for sale and purchase.

(4)(ii)

售價獲得折扣的基礎：
Basis on which any discount on the Price is available：

- (a) 請參閱4(i)。
Please refer to 4(i).
- (b) 置業售價折扣
Home Purchase Price Discount
凡於2016年8月31日或之前簽署臨時買賣合約，買方可獲2.75%售價折扣優惠。
Where the preliminary agreement for sale and purchase is signed on or before 31 August 2016, the Purchaser will be offered 2.75% discount on the Price.

- (c) 「從價印花稅津貼優惠」
“Ad Valorem Stamp Duty” Benefit
購買任何指明住宅物業之買方可獲額外售價 4.25% 折扣優惠。
An extra discount of 4.25% from the Price will be offered to Purchaser who purchases any of the specified residential properties.

- (d) 「名門望族優惠」- 只適用於由個人組成的買方
"Prestigious Family” Benefit - Applicable to Purchasers comprising individual(s) only
如(i)買方簽署一份臨時買賣合約；或(ii)買方同時簽署多於一份臨時買賣合約；或(iii)買方及其近親各自同時簽署臨時買賣合約，於2016年8月12日後購買於價單編號1U號及2O號內公佈的兩個或以上住宅物業（「相關住宅物業」），則賣方將就每個相關住宅物業提供相等於該相關住宅物業 售價 2%之折扣優惠。或者，如所購住宅物業能與一「指明物業」作配對，則賣方將就所購住宅物業提供相等於所購住宅物業 售價 2%之折扣優惠。
「指明物業」指一個之前已簽署臨時買賣合約（且該臨時買賣合約未因未能及時簽署買賣合約而終止）的發展項目住宅物業。如所購住宅物業的買方是或包括一指明物業的買方（或其任何近親）或構成該買方之任何人（或其任何近親），則所購住宅物業可與該指 明物業作配對。就本第(d)段而言，任何個人的配偶、父母、祖父、祖母、外祖父、外祖母、子女、孫、孫女、外孫、外孫女或兄弟姊妹為該個人之「近親」，惟須提供令賣方滿意的有關證明文件以茲證明有關關係，且賣方對是否存在近親關係保留最終決定權。每個住宅物業只可獲一次「名門望族優惠」。

If two or more residential property(ies) (each a “relevant residential property”) in Price List No. 1U & No. 2O shall be purchased after 12 August 2016 at the same time under (i) the same preliminary agreement for sale and purchase; or (ii) under more than one preliminary agreement for sale and purchase signed at the same time by the same Purchaser; or (iii) under more than one preliminary agreement for sale and purchase signed at the same time by the Purchaser and his/her close family member(s), respectively, a 2% discount on the price would be offered. Alternatively, if a purchased residential property can be matched with a “Specified Property”, a 2% discount on the price of the purchased residential property would be offered.
“Specified Property” means a residential property in the Development in respect of which a preliminary agreement for sale and purchase has been previously entered into (and that preliminary agreement has not been terminated as a result of the failure in entering into the agreement for sale and purchase on time). The purchased property may be matched with a Specified Property if the purchaser of the purchased property is or includes the purchaser of that Specified Property (or his/her close family member) or any person comprising that purchaser (or his/her close family member). For the purpose of this paragraph (d), a spouse, parent, grant parent, child, grand child or sibling of a person is a “close family member” of that person Provided That the relevant supporting documents to the satisfaction of the Vendor must be provided to prove the relationship concerned and that the Vendor reserves the final right to decide whether or not such relationship exists. Only one "Prestigious Family" Benefit will be offered for each eligible residential property.

- (4)(iii) 可就購買該項目中的指明住宅物業而連帶獲得的任何贈品、財務優惠或利益：
Any gift, or any financial advantage or benefit, to be made available in connection with the purchase of a specified residential property in the development：

以下贈品、財務優惠或利益由賣方提供及只適用於臨時買賣合約中列明的買方。
The following gift , financial advantage or benefit are offered by the Vendor and are applicable only to the Purchaser specified in the preliminary agreement for sale and purchase.

- (a) 提早付清成交金額現金回贈優惠
Benefit of Early Settlement Cash Rebate

此優惠只適用於選擇「JULIA 900 付款計劃」之買方。
The benefit is only applicable to those Purchasers who choose "JULIA 900 Payment Plan".

如選擇「JULIA 900 付款計劃」之買方提前於買賣合約訂明的付款日期之前付清成交金額餘額，可根據以下列表獲賣方送出提早付清成交金額現金回贈優惠（「提早付清成交金額現金回贈優惠」）。

Where the Purchaser chooses "JULIA 900 Payment Plan" and settles the balance of the Transaction Price in advance of the date of payment specified in the agreement for sale and purchase, the Purchaser shall be entitled to an Early Settlement Cash Rebate Benefit ("Early Settlement Cash Rebate Benefit") offered by the Vendor according to the table below.

提早付清成交金額現金回贈優惠列表
Early Settlement Cash Rebate Benefit Table

提早付清成交金額餘額日期 Date of early settlement of the balance of the Transaction Price	提早付清成交金額現金回贈優惠金額 Early Settlement Cash Rebate Benefit amount
買方簽署臨時買賣合約後360天內 Within 360 days after signing of the preliminary agreement for sale and purchase	成交金額2% 2% of the Transaction Price
買方簽署臨時買賣合約後720天內 Within 720 days after signing of the preliminary agreement for sale and purchase	成交金額1% 1% of the Transaction Price

買方須於付清成交金額的餘額日期前最少30日，以書面方式向賣方申請提早付清成交金額現金回贈。賣方會於收到申請並確認有關資料無誤後，將提早付清成交金額現金回贈直接用於支付部分成交金額餘額。

The Purchaser shall apply to the Vendor in writing for the Early Settlement Cash Rebate Benefit at least 30 days before the date of full settlement of the balance of the Transaction Price. After the Vendor has received the application and duly verified the information, the Vendor will apply the Early Settlement Cash Rebate Benefit for partial settlement of the balance of the Transaction Price directly.

付清成交金額日期以賣方代表律師收到扣除提早付清成交金額現金回贈優惠後的所有成交金額款項日期為準。如提早付清成交金額現金回贈優惠列表中訂明的每個提早付清成交金額的期限的最後一日不是工作日(按《一手住宅物業銷售條例》第2(1)條所定義)，則該日定為下一個工作日。

The date of settlement of the Transaction Price shall be the date on which all the Transaction Price (after deducting the Early Settlement Cash Rebate Benefit) is received by the Vendor's solicitors. If the last day of each of the periods as set out in the Early Settlement Cash Rebate Benefit Table is not a working day (as defined in section 2(1) of the Residential Properties (First-hand Sales) Ordinance), the said day shall fall on the next working day.

此優惠受其他條款及細則約束。
This benefit is subject to other terms and condition.

(b) 提早入住優惠
Benefit of Early Possession

此優惠只適用於選擇「JULIA 900 付款計劃」之買方。
The benefit is only applicable to those Purchasers who choose "JULIA 900 Payment Plan".

受制於合約及以下的先決條件，賣方將准予買方以許可人的身份佔用買方購買之指明住宅物業：-
The Vendor may permit the Purchaser to occupy the specified residential property purchased by the Purchaser as licensee subject to contract and the following conditions precedent:-

- 買方須於簽署臨時合約購買指明住宅物業之後的180 天內向賣方申請提早入住優惠；
The application for the Benefit of Early Possession should be submitted by the Purchaser to the Vendor within 180 days after the signing of the preliminary agreement for sale and purchase of a specified residential property;
- 買方須根據買賣合約向賣方繳付不少於成交金額之10% ；
The Purchaser shall pay to the Vendor not less than 10% of the Transaction Price in accordance with the agreement for sale and purchase;
- 買方須簽署一份經由賣方訂明的許可協議；
A licence agreement in a prescribed form of the Vendor shall be signed by the Purchaser;
- 許可期的首日不可早於買賣雙方簽署由許可協議後30天，而許可期必須隨指明住宅物業的買賣按買賣合約交易完成或，在簽署臨時合約的日期後900天內終止(以較早為者為準)；
The licence period shall not commence on a date earlier than 30 days after the signing of the licence agreement by the Vendor and the Purchaser and shall expire upon the completion of the sale and purchase of the specified residential property in accordance with the agreement for sale and purchase or within 900 days after the date of signing of the preliminary agreement for sale and purchase (whichever is earlier);
- 如買方未能根據買賣合約完成指明住宅物業的交易，許可協議會被終止。
The licence agreement shall be terminated if the Purchaser fails to complete the sale and purchase of the specified residential property in accordance with the agreement for sale and purchase.
- 如買方為公司，買方之其中一位董事須提供一份擔保書作為買家履行許可協議中的責任的保證。
If the Purchaser is a corporate body, a guarantee shall be given by any one of the directors of the Purchaser to the Vendor as security for the performance of the obligation of the Purchaser under the licence agreement.
- 買方須同意負責所有就許可協議而產生的法律費用(包括印花稅(如有))；
The Purchaser shall bear all legal costs and expenses (including stamp duty (if any)) arising from the licence agreement;
- 在許可期內，買方須負責指明住宅物業之相關管理費、地租、差餉及其他開支；
During the licence period, the Purchaser shall be responsible for management fees, Government rent and rates and all other outgoings of the specified residential property;
- 買方須在簽署許可協議時向賣方繳付一筆按金相當於相關指明住宅物業三個月的管理費；
The Purchaser shall pay to the Vendor a deposit which is equivalent to 3 months' management fee of the specified residential property upon signing of the licence agreement;
- 其他條款細節，請向銷售處職員查詢。
For details of other terms and conditions, please consult the staff(s) at the sales office.

此優惠受由賣方訂明相關的許可協議之條款及條件規限。賣方就給予買方提早入住優惠有最終決定權。
This benefit is subject to the terms and conditions of the relevant Licence Agreement in a prescribed form of the Vendor. The Vendor reserves its absolute discretion to grant the Benefit of Early Possession to the Purchaser.

- (c) 「買家印花稅優惠」- 只適用於由個人組成的買方

此優惠只適用於根據價單編號1U號及2O號價單而於2016年8月12日後購買發展項目的任何指明住宅單位並選擇「BSD 靈活付款計劃」及須支付買家印花稅之首2位買方，買方在按買賣合約付清成交金額餘額的情況下，可獲賣方提供印花稅現金回贈。印花稅現金回贈的金額相等於有關指明住宅物業成交金額之15%或買方就買賣合約應付的買家印花稅的100%(以較低者為準)之現金回贈。本優惠的前提是買方須根據正式買賣合約於付清成交金額餘額日期至少7天前以書面通知賣方，並向賣方提交所有由印花稅署發出已付清就正式買賣合約而須繳付的所有印花稅的正式收據及／或印花稅證明書。賣方會於收到通知及相關正式收據及／或印花稅證明書並確認有關資料無誤後將買家印花稅優惠直接用於支付部份成交金額餘額，如有任何爭議，以賣方最終決定為準。此優惠受其他條款及細則約束。

為免存疑，如兩個或以上指明住宅物業以單一份臨時買賣合約或不同臨時買賣合約購買，「買家印花稅優惠」將僅按照第一個指明住宅物業的成交金額計算得出。賣方就誰是首2位買方可獲「買家印花稅 優惠」有絕對決定權。就此4(iii)(c) 而言，向賣方遞交同一份申請購買指明住宅物業將被視為同一名買方。

“Buyer's Stamp Duty” Benefit - Applicable to purchaser comprising individual(s) only

The benefit is only applicable to the first 2 purchasers who purchase any specified residential property(ies) under Price List No. 1U & 2O after 12 August 2016 and choose "BSD Flexible Payment Plan" and are required to pay the Buyer's Stamp Duty. Subject to settlement of the balance of the Transaction Price in accordance with the agreement for sale and purchase, the Purchaser shall be entitled to a Stamp Duty cash rebate offered by the Vendor which amount shall be equal to 15% of the Transaction Price of the relevant specified residential property or 100% of the buyer's stamp duty chargeable on the agreement for sale and purchase (whichever is lower). provided that, The purchaser shall, at least 7 days before the due date on which the purchaser is required to settle the balance of the Transaction Price under the formal agreement for sale and purchase, inform the vendor in writing and submit to the vendor all the official receipt(s) and/or stamp certificate issued by the Stamp Office evidencing settlement of all stamp duty payable on the formal agreement for sale and purchase. The vendor will apply the Buyer's Stamp Duty Benefit for part payment of the balance of the Transaction Price directly after the vendor has received the written notification and the relevant official receipt(s) and/or stamp certificate from the purchaser and has verified the relevant information submitted by the purchaser. In case of any dispute, the vendor's decision shall be final. This benefit is subject to other terms and conditions.

For the avoidance of doubt, if two or more specified residential properties are purchased under one single preliminary agreement for sale and purchase or different preliminary agreements for sale and purchase, the Buyer's Stamp Duty Benefit is calculated with reference to the Transaction Price of the first one specified residential property only. The Vendor has the absolute discretion to determine who are the first 2 purchasers entitled to the Buyer's Stamp Duty Benefit. For the purpose of this 4(iii)(c), the persons who are purchasing the specified residential properties under the same application submitted to the Vendor should be regarded as the same as purchaser.

買家印花稅優惠不得轉讓。

The Buyer's Stamp Duty Benefit is not transferable.

- (d) 「最高7成置易按付款計劃」優惠

The benefit of “ Easy Mortgage with maximum 70% Loan to Value Ratio Mortgage Payment Plan”

此優惠只適用於選擇「最高7成置易按付款計劃」之買方：

This benefit is only applicable to those Purchasers who choose "Easy Mortgage with maximum 70% Loan to Value Ratio Mortgage Payment Plan":

- (1) 買方可向賣方安排之財務機構/銀行(「貸款機構」)申請最高達成交金額或物業估值70%之按揭 (由貸款機構決定，以低者為準)。

The Purchaser can apply for a Maximum 70% Loan to Value Ratio mortgage through Financing company/ Bank ("Mortgagee") arranged by the Vendor for a maximum loan amount equivalent to 70% of the Transaction Price or of the valuation of the property (as determined by the Mortgagee) (whichever is lower) .

- (2) 按揭貸款及其申請受(包括但不限於)以下條款及條件規限：

The Mortgage and its application are subject to (inter alia) the following terms and conditions:

- 買方必需於申請該按揭貸款不少於**60**天前以書面通知賣方或其指定相聯公司。
The Purchaser shall serve a written notice to the Vendor or its specified associated company not less than **60** days before making such application for the Mortgage loan.
- 買方必需出示足夠文件證明(i) 按揭及其他貸款之每月還款總額對其每月總收入之比率符合香港金融管理局最新公佈之「供款與入息比率」及; (ii)買方能夠通過香港金融管理局就按揭申請人申請融資所公佈的壓力測試。
The Purchaser shall provide satisfactory documents to prove that (i) the ratio of the total amount of monthly repayment of the Mortgage and any other loan to the Purchaser's total monthly income have met the latest Debt Servicing Ratio as announced by the Hong Kong Monetary Authority and; (ii) the Purchaser has passed the stress test as announced by the Hong Kong Monetary Authority in respect of mortgage loan applied by the mortgage applicant.
- 按揭貸款可高達成交金額之70%。
The Mortgage loan may be up to 70% of the Transaction Price.
- 按揭貸款年期以30年為上限。
The term of the Mortgage shall not exceed 30 years.
- 按揭年利率為貸款機構公佈之最優惠利率(P)減最高 2.9% 計算(P-最高2.9%)。P為浮動利率，於本價單日期P為每年5.25%。
The interest rate of the Mortgage shall be Prime Rate (P) quoted by the Mortgagee less a maximum rate of 2.9% (P-up to 2.9%). P is subject to fluctuation. The P as at the date of this price list is 5.25% per annum.
- 所有按揭之文件必須由賣方認可之律師行辦理，並由買方負責有關律師費用及雜費。
All legal documents of the Mortgage shall be prepared and handled by the Vendor's solicitors and all the costs and disbursements relating thereto shall be borne by the Purchaser.
- 賣方及貸款機構保留批核按揭貸款及決定任何貸款之條件之權利。不論買方是否能獲批任何貸款，買方仍須按買賣合約完成指明住宅物業的交易及繳付指明住宅物業的成交金額全數。
The Vendor and the Mortgagee reserve the right to approve the Mortgage loan and to determine the conditions of granting any mortgage loan. Irrespective of whether or not a Purchaser is able to obtain any loan, the Purchaser shall complete the purchase of the specified residential property and shall pay the Transaction Price of the specified residential property in accordance with the agreement for sale and purchase.
- 所有按揭的條款及條件受制於香港金融管理局不時發出之最新指引。
All terms and conditions of the mortgage are subject to the latest guideline as may be issued by the Hong Kong Monetary Authority from time to time.

- (e) 「家居裝修津貼優惠」現金回贈
“Subsidy of Home Decoration” Cash Rebate
買方在按買賣合約付清成交金額餘額的情況下，可獲賣方提供「家居裝修津貼優惠」現金回贈。「家居裝修津貼優惠」現金回贈的金額相等於有關指明住宅物業成交金額之4.25%。賣方會將「家居裝修津貼優惠」現金回贈直接用於支付部份成交金額餘額，如有任何爭議，以賣方最終決定為準。此優惠受其他條款及細則約束。
- Subject to the settlement of the balance of the Transaction Price in accordance with the agreement for sale and purchase, the Purchaser shall be entitled to a "Subsidy of Home Decoration" Cash Rebate which amount shall be equal to 4.25% of the Transaction Price of the relevant specified residential property. The vendor will apply the "Subsidy of Home Decoration" Cash Rebate for part payment of the balance of Transaction Price directly. In case of any dispute, the vendor's decision shall be final. This benefit is subject to other terms and conditions.

- (f) 認購私家車位權 "Right in Purchase of Car Parking Space"
任何購買下列指明住宅物業之買方可獲認購棗梨雅道3號一個私家車位之權利。詳情以相關交易文件條款作準。該認購權利由簽署相關指明住宅單位之臨時買賣合約日後起計30天內有效，並以簽署私家車位之臨時買賣合約日作實。如買方沒有在上述限期內行使購買私家車位之權利，該認購權利將會到期及視為無效。該認購權利視乎棗梨雅道3號私家車位供應而定。車位之售價請參考棗梨雅道3號車位價目表。
- 所有A單位
A right to purchase 1 Car Parking Space in 3 Julia Avenue will be offered to each of the Purchasers who signs the preliminary agreement for sale and purchase to purchase any of the following specified residential properties. This benefit is subject to the terms and conditions of the relevant transaction documents. The right will be valid for 30 days after the date of signing of preliminary agreement for sale and purchase of the specified residential properties and confirmed by the signing of the preliminary agreement for sale and purchase of Car Parking Space. If the Purchaser does not exercise the right to purchase the Car Parking Space within the time specified above, such right to purchase will lapse and become null and void. Such right to purchase the Car Parking Space is subject to availability of the Car Parking Spaces in 3 Julia Avenue. Please refer to the car parking spaces' price list(s) for the prices of the car parking spaces of 3 Julia Avenue.
- All unit A

- (4)(iv) 誰人負責支付買賣該項目中的指明住宅物業的有關律師費及印花稅：
Who is liable to pay the solicitors' fees and stamp duty in connection with the sale and purchase of a specified residential property in the development：
1. 如買方選用賣方指定之代表律師作為買方之代表律師處理其買賣合約及轉讓契，賣方同意為買方支付買賣合約及轉讓契兩項法律文件之律師費用（不包括雜費，雜費須由買方支付）。
If the Purchaser appoints the Vendor's solicitors to act for him/her in relation to the agreement for sale and purchase and the assignment, the Vendor agrees to bear the Purchaser's legal cost of the agreement for sale and purchase and the assignment. (excluding the disbursements which shall be paid by the Purchaser)
2. 如買方選擇另聘代表律師為買方之代表律師處理其買賣合約及轉讓契，買賣雙方須各自負責其有關買賣合約及轉讓契兩項法律文件之律師費用及雜費。
If the Purchaser chooses to instruct his/her own solicitors to act for him/her in relation to the agreement for sale and purchase and the assignment, each of the Vendor and Purchaser shall pay his/her own solicitors' legal fees and disbursements in respect of the agreement for sale and purchase and the assignment.
3. 買方須支付一概有關臨時買賣合約、買賣合約及轉讓契之印花稅(包括但不限於任何買方提名書或轉售的印花稅、任何從價印花稅、額外印花稅、買家印花稅及任何與過期繳付任何印花稅的有關罰款、利息及附加費用)。
All stamp duty on the preliminary agreement for sale and purchase, the agreement for sale and purchase and the assignment (including but not limited to any stamp duty on any nomination or sub-sale, any ad valorem stamp duty, special stamp duty, buyer's stamp duty and any penalty, interest and surcharge, etc. for late payment of any stamp duty) will be borne by the Purchaser.

- (4)(v) 買方須為就買賣該項目中的指明住宅物業簽立任何文件而支付的費用：
Any charges that are payable by a purchaser for execution of any document in relation to the sale and purchase of a specified residential property in the development：
- 有關其他法律文件如：附加合約、委託書、有關樓宇交易之地契、大廈公契及其他樓契之律師費、核證費、查冊費、註冊費、圖則費及其他實際支出等等，均由買方負責，一切有關買賣發展項目指明住宅物業按揭的法律及其他費用亦均由買方負責。
- All legal costs and charges in relation to other legal documents such as supplemental agreement, nomination, certifying fee for Government Lease, deed of mutual covenant and all other title documents, search fee, registration fee, plan fee and all other disbursements shall be borne by the Purchaser. The Purchaser shall also bear the legal costs and other disbursements in respect of any Mortgage related to the sale and purchase of a specified residential property in the development.

- (5) 賣方已委任地產代理在發展項目中的指明住宅物業的出售過程中行事：
The vendor has appointed estate agents to act in the sale of any specified residential property in the development:

中原地產代理有限公司
CENTALINE PROPERTY AGENCY LIMITED

香港置業(地產代理)有限公司
HONG KONG PROPERTY SERVICES (AGENCY) LIMITED

美聯物業代理有限公司
MIDLAND REALTY INTERNATIONAL LIMITED

利嘉閣地產有限公司
RICACORP PROPERTIES LIMITED

世紀21測量行有限公司
CENTURY 21 SURVEYORS LIMITED

云房網絡(香港) 代理有限公司
QFANG NETWORK (HONG KONG) AGENCY LIMITED

尚乘策略資本有限公司
AMTD STRATEGIC CAPITAL LIMITED

香港地產代理商總會有限公司
HONG KONG REAL ESTATE AGENCIES GENERAL ASSOCIATION LIMITED

第一大平戴維斯住宅代理有限公司
SAVILLS REALTY LIMITED

置業18物業代理有限公司
18 PROPERTY AGENCY LIMITED

世華物業
SAI WAH PROPERTY

請注意：任何人可委任任何地產代理在購買該項目中的指明住宅物業的過程中行事，但亦可以不委任任何地產代理。
Please note that a person may appoint any estate agent to act in the purchase of any specified residential property in the development. Also, that person does not necessarily have to appoint any estate agent.

- (6) 賣方就發展項目指定的互聯網網站的網址為： <http://www.3juliaavenue.hk>
The address of the website designated by the vendor for the development is: <http://www.3juliaavenue.hk>