

Information on Sales Arrangements
銷售安排資料

Sales Arrangements No.2
銷售安排第 2 號

Name of the Phase : 期數名稱 :	Phase 1 of Grand YOHO Development ^ Grand YOHO Development 第一期 ^
Date of the Sale : 出售日期 :	From 3 September 2016 由 2016 年 9 月 3 日起
Time of the Sale : 出售時間 :	<u>On 3 September 2016:</u> From 8:45 a.m. – 9:00 p.m. <u>From 4 September 2016 and thereafter:</u> From 2:00 p.m. – 8:00 p.m. (Monday to Friday) From 12:00 noon – 8:00 p.m. (Saturday, Sunday and Public Holiday) <u>2016 年 9 月 3 日 :</u> 由上午 8 時 45 分至晚上 9 時 <u>由 2016 年 9 月 4 日起 :</u> 由下午 2 時至晚上 8 時(星期一至五) 由中午 12 時至晚上 8 時(星期六、日及公眾假期)
Place where the sale will take place : 出售地點 :	11/F, International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong ("ICC Venue") 香港九龍柯士甸道西 1 號環球貿易廣場 11 樓(下稱「ICC 會場」)
Number of specified residential properties that will be offered to be sold : 將提供出售的指明住宅物業的數目 :	226
Description of the residential properties that will be offered to be sold : 將提供出售的指明住宅物業的描述 :	<p><u>The following flats in Tower 1 (Floor / Flat):</u> 以下在第 1 座的單位(樓層/單位) :</p> <p>6G, 7G, 8G, 9G, 10G, 11G, 12G, 13G, 15G, 16G, 17G, 18G, 19G, 20G, 21G, 22G, 25G, 26G, 27G, 28G, 29G, 30G, 31G, 32G, 33G, 35G, 36G, 37G, 38G, 39G, 40G, 41G, 42G</p> <p><u>The following flats in Tower 9 (Floor / Flat):</u> 以下在第 9 座的單位(樓層/單位) :</p> <p>6C, 7C, 8C, 9C, 10C, 11C, 12C, 13C, 15C, 16C, 17C, 18C, 19C, 20C, 21C, 22C, 25C, 26C, 27C, 28C, 29C, 30C, 31C, 32C, 33C, 35C, 36C, 37C, 38C, 39C, 6D, 7D, 8D, 9D, 10D, 11D, 12D, 13D, 15D, 16D, 17D, 18D, 19D, 20D, 21D, 22D, 25D, 26D, 27D, 28D, 29D, 30D, 31D, 32D, 33D, 35D, 36D, 37D, 38D, 39D, 40D, 41D, 42D, 43D, 45D, 46D, 47D, 48D, 49D, 50D</p> <p><u>The following flats in Tower 10 (Floor / Flat):</u> 以下在第 10 座的單位(樓層/單位) :</p> <p>6A, 7A, 8A, 9A, 10A, 11A, 12A, 13A, 15A, 16A, 17A, 18A, 19A, 20A, 21A, 22A, 25A, 26A, 27A, 28A, 29A, 6B, 7B, 8B, 9B, 10B, 11B, 12B, 13B, 15B, 16B, 17B, 18B, 19B, 20B, 21B, 22B, 25B, 26B, 27B, 28B, 29B, 6C, 7C, 8C, 9C, 10C, 11C, 12C, 13C, 15C, 16C, 17C, 18C, 19C, 20C, 21C, 22C, 25C, 26C, 27C, 28C, 29C, 49D, 50D, 6E, 7E, 8E, 9E, 10E, 11E, 12E, 13E, 15E, 16E, 17E, 18E, 19E, 20E, 21E, 22E, 25E, 26E, 38E, 39E, 40E, 41E, 42E, 43E, 45E, 46E , 47E , 48E, 49E, 50E, 6F, 7F, 8F, 9F, 10F, 11F, 12F, 13F, 15F, 16F, 17F, 18F, 19F, 20F, 21F, 22F, 25F, 26F, 38F, 39F, 40F, 41F, 42F, 43F, 45F, 46F, 47F, 48F</p>
The method to be used to determine the order of priority in which each of the persons interested in purchasing any of the specified residential properties may select the residential property that the person wishes to purchase : 將會使用何種方法，決定有意購買該等指明住宅物業的每名人士可揀選其意欲購買的住宅物業的優先次序 :	

On 3 September 2016 (“the first date of the sale”)

Section (I) - Submission of Registration of Intent

Balloting will be used to determine the order of priority in selecting the specified residential properties. Any person interested in purchasing any of the specified residential properties (“**the registrant**”) must follow the procedures below:-

1. A registrant must **personally** submit the following:-

- (a) only one Registration of Intent duly completed and signed by the registrant;
- (b) the Registration of Intent shall be accompanied with cashier order(s) each in the sum of HK\$100,000 and made payable to “**WINSTON CHU & CO.**”. The number of cashier order(s) shall be equal to the number of specified residential property(ies) which the registrant intends to purchase as indicated in the Registration of Intent;
- (c) a copy of the registrant’s H.K.I.D. Card(s)/Passport(s) and (if applicable) copy of Business Registration Certificate and documents filed with the Companies Registry showing the current list of director(s) and secretary

to the ICC Venue after the relevant price list(s) of the specified residential properties are made available till 1 September 2016 (both dates inclusive) during office hours (from 2:00 p.m. to 10:00 p.m. on Mondays to Fridays and from 12:00 noon to 9:00 p.m. on Saturdays and Sundays on or before 30 August 2016; from 2:00 p.m. to 8:00 p.m. for 31 August 2016 and 1 September 2016). The closing time for submission of Registration of Intent will be 8:00 p.m. on 1 September 2016. Late submission or submission outside the office hours will not be accepted. Upon completion of the procedures stated in this paragraph, the registrant will be given a receipt of Registration of Intent.

Section (II) - Procedures for Balloting

2. All valid Registrations of Intent submitted before the aforesaid closing time for submission will be included automatically in this balloting. In case of dispute, the Vendor reserves its right to determine whether a Registration of Intent is valid and should be included in this balloting.

3. Balloting will take place in batches :-

(a) First round balloting (for dividing all registrants into one or more group(s))

- (i) The first round balloting will take place at or after 4:30 p.m. on 2 September 2016 at the ICC Venue for the purposes of dividing the registrants into one or more group(s). All valid Registrations of Intent submitted before the closing time for submission as stated under Section (I) above will be included automatically in the balloting. The Vendor reserves the right at any time, for the purposes of maintaining order at the ICC Venue and/or facilitating smooth sale of the specified residential properties, to adjust the time and date of the first round balloting. Any changes to the time and date of the first round balloting will be posted at the ICC Venue and at the lobby on 3/F, International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong. Registrants will not be notified separately of such changes.
- (ii) The results of the first round balloting, including “registration number”, “division of group”, “check-in timeslot for each group” will be posted by the Vendor at the ICC Venue and at the lobby on 3/F, International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong after completion of the first round balloting. Registrants will not be separately notified of the ballot results.

(b) Second round balloting (for determining the order of priority of registrants in selecting and purchasing the specified residential properties)

- (i) The second round balloting for the group(s) of the registrants will take place on the first date of sale in batches at the ICC Venue at the beginning of the relevant “check-in timeslot for each group” as posted by the Vendor pursuant to sub-paragraph (a)(ii) above. The Vendor reserves the right at any time, for the purposes of maintaining order at the ICC Venue and/or facilitating smooth sale of the specified residential properties, to adjust the time and date of the second round balloting. Any changes to the time and date of the second round balloting will be posted at the ICC Venue and at the lobby on 3/F, International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong. Registrants will not be notified separately of such changes.

- (ii) Before the second round balloting for each group takes place, the registrants in that group shall be further divided into two sub-groups: the first sub-group consists of registrants comprising individual(s) only; and the second sub-group consists of the remaining registrants. **Registrants in the first sub-group will have priority over registrants in the second sub-group in the selection of the specified residential properties.** The Vendor shall carry out the second round balloting for the first sub-group and the second sub-group in that group respectively.
 - (iii) For the purpose of verification of identity, the registrants (if the registrant is a corporation, then **all directors** of that corporation) must bring along his/her/their original H.K.I.D. Card(s)/Passport(s), (if applicable) copy of Business Registration Certificate and documents filed with the Companies Registry showing the current list of director(s) and secretary and the original Receipt and **personally** attend the ICC Venue according to “check-in timeslot for each group” posted by the Vendor. The Vendor may, for the purpose of logistics, efficiency, convenience, safety and/or other reasons to facilitate the second round balloting, make use of the lobby on 3/F and/or 10/F and/or 22/F of International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong (collectively the “**Additional ICC Venues**”) to accommodate some of the registrants by making announcement and/or posting notice(s) at the ICC Venue and the Additional ICC Venues. Registrants who arrive at the ICC Venue or (if directed by the Vendor) the Additional ICC Venues beyond their “check-in timeslot for each group” shall not be eligible to participate in second round balloting.
 - (iv) A registrant who leaves the ICC Venue and/or (if applicable) the Additional ICC Venues while his/her/their/its group is in sessions for selecting and purchasing specified residential properties may be disqualified for participating in second round balloting and his/her/their/its order of priority shall lapse immediately.
 - (v) For the purpose of the second round balloting, every Registration of Intent shall be allotted such number of lot(s) which equals the number of specified residential property(ies) which the registrant intends to purchase as indicated in the Registration of Intent. Once a lot allocated to a Registration of Intent has been successfully drawn, all other lot(s) (if any) relating to the same Registration of Intent shall be cancelled and treated as null and void in the same balloting. The number of specified residential property(ies) that the registrant of a successfully drawn Registration of Intent is entitled to purchase shall not exceed the number of specified residential property(ies) which such registrant intends to purchase as indicated in the Registration of Intent. The results of the second round balloting, including “registration number” and “ballot result sequence” will be announced and/or posted by the Vendor at the ICC Venue and (if applicable) Additional ICC Venues. Registrants will not be separately notified of the ballot results.
4. Prior to the second round balloting, eligible staff within Sun Hung Kai Properties Group and their eligible family members (“**Staff Registrants**”) may select and purchase the specified residential properties. Staff Registrants must bring along his/her/their original H.K.I.D. Card(s)/Passport(s), the original receipt of Staff Registration of Intent and **personally** attend the ICC Venue between 8:45 a.m. to 9:00 a.m. Staff Registrants who arrive at the ICC Venue after 9:00 a.m. shall not be eligible to participate in the selection and purchase of specified residential properties. After verification of the identity of the Staff Registrants, the order of priority in which the Staff Registrants shall select and purchase a specified residential property shall be determined by the length of service of the eligible staff (in descending order) as determined by the Vendor whose determination shall be final and absolute.
5. After the selection of units by the Staff Registrants, other registrants shall proceed to select and purchase the specified residential properties in the following manner:-
- (a) Registrants (if the registrant is a corporation, then **all of its directors**) shall **personally** select the specified residential properties which are still available at the time of selection in the order of priority according to the “ballot result sequence” and in an orderly manner and within reasonable time.
 - (b) A registrant may only select and purchase not more than the number of specified residential properties which he/she/it intends to purchase as indicated in the Registrant of Intent.
6. If a registrant has successfully selected specified residential property(ies) in accordance with paragraph 5 above, the registrant shall **personally** enter into preliminary agreement(s) for sale and purchase of the selected specified residential properties.

- (a) Before entering into the preliminary agreement(s) for sale and purchase in respect of the selected specified residential property(ies), the registrant may request the Vendor on spot to add his/her close relative(s) as joint purchaser(s) and/or delete the registrant's name from the preliminary agreement(s) for sale and purchase in accordance with the requirements specified under paragraph 10 below.
- (b) Not more than **two (2)** selected specified residential properties may be included in each preliminary agreement for sale and purchase.
- (c) If a registrant wishes to choose “(E1) 70% AVD & BSD Flexible Payment Plan” under the relevant price list(s) for the Phase for the selected specified residential property(ies), each of such specified residential property(ies) must be one of the **first 38** specified residential properties selected (irrespective of whether or not such 38 specified residential properties are eventually purchased by anyone) in accordance with the method specified in this Sales Arrangements (after completion of the sales procedures for selection of specified residential properties by Staff Registrants under paragraph 4 above).

Section (III) - General Provisions

7. The following apply to registration :-

- (a) Each individual or corporation (whether alone or jointly with others) shall only be registered under one valid Registration of Intent. Duplicated registration will not be accepted.
- (b) The Registration of Intent is personal to the registrant and shall not be transferable.
- (c) The order of submission of the Registration of Intent will not have any impact on the order of priority for selecting the specified residential properties.
- (d) (For corporate registrant) If after the submission of Registration of Intent, there is any change in the composition of the board of directors of the corporation, then the relevant Registration of Intent shall become invalid immediately and the registrant **shall not be eligible to participate in the balloting.**
- (e) In case of dispute, the Vendor reserves its right to determine whether a registrant is eligible to participate in the balloting and whether a Registration of Intent is valid and should be included in balloting.

8. Arrangement on cashier order(s) :-

- (a) The cashier order(s) submitted in accordance with Section (I) above will be used as part payment of the preliminary deposit for the purchase of the specified residential property(ies). The balance of the preliminary deposit for the purchase of the specified residential property(ies) may be paid by personal cheque(s) upon signing of the preliminary agreement for sale and purchase.
- (b) If a registrant has not purchased any specified residential property or the number of specified residential property(ies) being purchased is less than the number of specified residential property(ies) which the registrant intends to purchase as indicated in the Registration of Intent, the **unused cashier order(s)** will be available for collection by the registrant (or his/her/their authorized person) at the ICC Venue from **5 September 2016 (from 2:00 p.m. to 8:00 p.m.) and 6 September 2016 (from 2:00 p.m. to 8:00 p.m.)**. The registrant must bring along his/her/their H.K.I.D. Card(s)/Passport(s) (or a copy of the H.K.I.D. Card(s)/Passport(s) of the registrant if unused cashier order(s) is/are collected by authorized person), (if applicable) copy of Business Registration Certificate, the original Receipt and (if applicable) a valid authorization letter and a copy of the H.K.I.D. Card/Passport of the authorized person.

9. The Vendor shall not be responsible to the registrants for any error or omission contained in the ballot results.

10. The following apply to signing of preliminary agreement for sale and purchase :-

- (a) “**close relative(s)**” means spouse, parents, children, brothers and sisters of the registrant.
- (b) If the registrant comprises individual(s) and purchases **one (1)** specified residential property: before signing the preliminary agreement for sale and purchase, such registrant may request the Vendor on spot to add the name(s) of individual(s) to sign the preliminary agreement for sale and purchase as joint purchasers, provided that the additional individual(s) must be the close relative(s) of **ALL** the individual(s) comprised in the registrant and adequate proof of such relationship must be provided to the Vendor's satisfaction whose determination shall be final.

(c) If the registrant comprises individual(s) and purchases **two (2)** specified residential properties and the registrants requests to have **one (1) preliminary agreement for sale and purchase** for all those properties: before signing the preliminary agreement for sale and purchase, the registrant may request the Vendor on spot to add the name(s) of individual(s) to sign the preliminary agreement for sale and purchase as joint purchasers, provided that the additional individual(s) must be the close relative(s) of **ALL** the individual(s) comprised in the registrant and adequate proof of such relationship must be provided to the Vendor's satisfaction whose determination shall be final.

(d) If the registrant comprises individual(s) and purchases **two (2)** specified residential properties and the registrants requests to have **more than one (1) preliminary agreement for sale and purchase** for those properties :-

(i) Before signing the preliminary agreement for sale and purchase in respect of the **first** specified residential property, the registrant may request the Vendor on spot to add the name(s) of individual(s) to sign the preliminary agreement for sale and purchase as joint purchasers, provided that the additional individual(s) must be the close relative(s) of **ALL** the individual(s) comprised in the registrant and adequate proof of such relationship must be provided to the Vendor's satisfaction whose determination shall be final.

(ii) Before signing the preliminary agreement for sale and purchase in respect of the **second** specified residential property, the registrant may request the Vendor on spot to :-

(1) add the name(s) of individual(s) to sign the preliminary agreement for sale and purchase as joint purchasers; or

(2) add the name(s) of individual(s) to sign the preliminary agreement for sale and purchase as purchaser(s), and delete the registrant's name from the preliminary agreement for sale and purchase

provided that the additional individual(s) must be the close relative(s) of **ALL** the individual(s) comprised in the registrant and adequate proof of such relationship must be provided to the Vendor's satisfaction whose determination shall be final.

(e) All the person(s) signing the preliminary agreement for sale and purchase must sign personally as purchaser. The Vendor reserves its absolute discretion to allow or reject the registrant's request to add and/or delete any individual(s).

11. After the completion of the balloting and selection of the specified residential properties by the eligible persons in accordance with the above procedures, the remaining specified residential properties (if any) will be sold on a first come first served basis to any person interested in purchasing, provided that not more than **two (2)** selected specified residential properties may be included in each preliminary agreement for sale and purchase. In case of any dispute, the Vendor reserves its absolute right to allocate any specified residential properties to any person interested in purchasing by any method (including balloting). For the avoidance of doubt, there is no restriction on the number of specified residential properties that a purchaser (whether individual or corporation) may purchase on a first come first served basis and there is no restriction on choosing "(E1) 70% AVD & BSD Flexible Payment Plan" under the relevant price list(s) for the Phase for the selected specified residential property(ies).

12. The Vendor reserves the right to close the ICC Venue and (if applicable) the Additional ICC Venues at any time if all the specified residential properties have been sold out.

13. If Typhoon Signal No. 8 or above is hoisted or Black Rainstorm Warning is issued at any time between the hours of 7:30 a.m. and 9:00 p.m. on any date on which the Registration of Intent may be submitted, the date on which the first round balloting will take place and/or the first date of the sale, then, for the safety of the registrants and the maintenance of order at the ICC Venue and/or (if applicable) the Additional ICC Venues, the Vendor reserves its absolute right to change the date(s) and/or time (including the closing date and/or time) for submission of Registration of Intent, the first round balloting and/or second round balloting and/or the first date of the sale to such other date(s) and/or time as the Vendor may consider appropriate and/or to close the ICC Venue and/or (if applicable) the Additional ICC Venues. Details of the arrangement will be posted by the Vendor on the website (www.grandyoho.com.hk) designated by the Vendor for the Phase. Registrants will not be notified separately of the arrangement.

On 4 September 2016 and thereafter:

14. Subject to the completion of the selecting and purchasing of the specified residential properties by eligible persons in accordance with the above procedures, the remaining specified residential properties (if any) will be sold on a first come first served basis to any person interested in purchasing, provided that not more than **two (2)** selected specified residential properties may be included in each preliminary agreement for sale and purchase. In case of any dispute, the Vendor reserves its absolute right to allocate any remaining specified residential properties to any person interested in purchasing by any method (including balloting). For the avoidance of doubt, there is no restriction on the number of specified residential properties that a purchaser (whether individual or corporation) may purchase on a first come first served basis and there is no restriction on choosing “(E1) 70% AVD & BSD Flexible Payment Plan” under the relevant price list(s) for the Phase for the selected specified residential property(ies).
15. The Vendor reserves the right to close the ICC Venue at any time if all the specified residential properties have been sold out, provided that the ICC Venue shall be open for the collection of unused cashier order(s) at the time period specified in paragraph 8(b) above.
16. If the Vendor postpones the first date of the sale to such other date pursuant to paragraph 13 above, the subsequent dates of sale will be postponed accordingly.
17. If Typhoon Signal No. 8 or above is hoisted or Black Rainstorm Warning is issued at any time between the hours of 10:00 a.m. and 8:00 p.m. on any date of sale (other than the first date of the sale), for the safety of the purchasers and the maintenance of order at the ICC Venue, the Vendor reserves its absolute right to close the ICC Venue. Details of the arrangement will be posted by the Vendor on the website (www.grandyoho.com.hk) designated by the Vendor for the Phase.

2016年9月3日(下稱「出售首天」):

第(I)部分 - 遞交購樓意向登記

以抽籤方式決定選擇指明住宅物業的次序。有意購買任何指明住宅物業的人士(下稱「登記人」)須遵從下列程序：

1. 登記人須從指明住宅物業的相關價單提供的日期起至 2016 年 9 月 1 日(包括首尾兩日)於辦公時間內(即 2016 年 8 月 30 日或之前的星期一至五下午 2 時至晚上 10 時、星期六及日中午 12 時至晚上 9 時；2016 年 8 月 31 日及 2016 年 9 月 1 日的下午 2 時至晚上 8 時)親身到 ICC 會場遞交：
 - (a) 一份已填妥及登記人簽署的購樓意向登記；
 - (b) 購樓意向登記須附有本票，每張本票金額為港幣\$100,000 及抬頭人須為「徐嘉慎律師事務所」。本票的數目需與登記人於購樓意向登記內填寫的意欲購買的指明住宅物業數目相同；及
 - (c) 登記人的香港身份證／護照及（如適用）商業登記證書副本及已於公司註冊處登記之文件以顯示當時的董事及秘書的名單。

遞交購樓意向登記截止時間為 2016 年 9 月 1 日晚上 8 時。逾期遞交或在辦公時間以外遞交的恕不受理。登記人在完成本段的程序後將會獲得一張購樓意向登記的收據(下稱「收據」)。

第(II)部分 - 抽籤的程序

2. 所有於截止時間之前遞交的有效的購樓意向登記會被自動納入是次抽籤。如有爭議，賣方保留權利決定購樓意向登記是否有效及是否應被納入是次抽籤。
3. 抽籤將分階段進行：
 - (a) 第一輪抽籤(將所有登記人分為一個或多個組別)
 - (i) 第一輪抽籤程序將於 2016 年 9 月 2 日下午 4 時 30 分或之後於 ICC 會場進行，以將登記人分為一個或多個組別。所有於上述第(I)部分所述的截止時間前遞交的有效的購樓意向登記會被自動納入是次抽籤。為了維持 ICC 會場秩序及／或流暢地銷售指明住宅物業的目的，賣方保留權利在任何時間調整第一輪抽籤程序的時間和日期。任何第一輪抽籤程序的時間和日期的修改會張貼於 ICC 會場及香

港九龍柯士甸道西 1 號環球貿易廣場 3 樓的大堂。登記人將不獲另行通知該等修改。

- (ii) 第一輪抽籤完成之後，賣方會將第一輪抽籤結果，包括「登記號碼」、「分組結果」及「每組別報到時段」張貼於 ICC 會場及香港九龍柯士甸道西 1 號環球貿易廣場 3 樓大堂。登記人將不獲另行通知抽籤結果。

(b) 第二輪抽籤(決定登記人選購指明住宅物業的優先次序)

- (i) 已被分組的登記人的第二輪抽籤程序將於出售首天於賣方根據上述第(a)(ii)分段公布之時間於 ICC 會場分階段進行。為了維持 ICC 會場秩序及／或流暢地銷售指明住宅物業的目的，賣方保留權利在任何時間調整第二輪抽籤程序的時間和日期。任何抽籤程序的時間和日期的修改會張貼於 ICC 會場及香港九龍柯士甸道西 1 號環球貿易廣場 3 樓大堂。登記人將不獲另行通知該等修改。

- (ii) 在每個組別的第二輪抽籤進行之前，該組別中的登記人將再被分成兩個小組：第一小組是僅由個人組成的登記人；及第二小組是餘下的登記人。**第一小組的登記人將會優先於第二小組的登記人揀選指明住宅物業。**賣方將會分別為該組別中的第一小組及第二小組進行第二輪抽籤。

- (iii) 為讓賣方核實登記人身份，登記人(如登記人為公司，則該公司的**所有董事**)須按賣方公布的「每組別報到時段」**親身**攜同其香港身份證／護照正本、(如適用)商業登記證書副本及已於公司註冊處登記之文件以顯示當時的董事及秘書的名單及收據正本到達 ICC 會場。賣方可基於流程、效率、方便、安全及／或其他便利第二輪抽籤程序的原因使用香港九龍柯士甸道西 1 號環球貿易廣場 3 樓大堂及／或 10 樓及／或 22 樓(以下統稱「**外加 ICC 會場**」)以容納部份登記人，並於 ICC 會場及外加 ICC 會場作出公布及／或貼出告示。於其「每組別報到時段」以外的時間才到達 ICC 會場或(如賣方指示)外加 ICC 會場的登記人將不享有參與第二輪抽籤的資格。

- (iv) 在其組別進行揀選指明住宅物業之時離開 ICC 會場及/或(如適用)外加 ICC 會場之登記人可被取消參與第二輪抽籤及其優先次序將立即失效。

- (v) 為第二輪抽籤的目的，每一份購樓意向登記可獲分配的籌的數目，相等於登記人於該購樓意向登記內填寫的意欲購買的指明住宅物業數目。當一個籌獲抽中，其相關購樓意向登記的其他籌(如有)於同一次抽籤程序將會取消及作廢。獲中籤的每份購樓意向登記的登記人只可認購不多於購樓意向登記內所填寫的意欲購買的指明住宅物業數目。賣方會將第二輪抽籤結果，包括「登記號碼」及「抽籤結果順序」於 ICC 會場及(如適用)外加 ICC 會場公布。登記人將不獲另行通知抽籤結果。

4. 在第二輪抽籤進行之前，新鴻基地產集團內的合資格員工及其合資格的家庭成員(下稱「**員工登記人**」)可選購指明住宅物業。員工登記人須於上午 8 時 45 分至上午 9 時**親身**攜同其香港身份證／護照正本及有效的員工購樓意向登記收據正本，到達 ICC 會場。於上午 9 時後才到達 ICC 會場，員工登記人將不享有參與選購指明住宅物業的資格。在賣方核實員工登記人身份後，賣方將按員工登記人的工作年資由長至短排序以決定其選購指明住宅物業的優先次序，賣方的排序為最終及決定性。

5. 當員工登記人完成選購單位後，其他登記人須根據下述方式揀選指明住宅物業：

- (a) 登記人(如登記人為公司，則該公司**所有董事**)須根據「抽籤結果順序」有秩序地及於合理時間內**親身**選購指明住宅物業於當時仍可供揀選的指明住宅物業。

- (b) 登記人可選購的指明住宅物業數目不可多於其購買意向登記內表明意欲購買的指明住宅物業數目。

6. 登記人根據上述第 5 段成功選擇指明住宅物業後，須就已揀選的指明住宅物業**親身**簽署臨時買賣合約。

- (a) 在簽署已揀選的指明住宅物業的臨時買賣合約前，登記人可根據下述第 10 段的規定即時向賣方要求加入其**近親**以共同簽署臨時買賣合約及／或從臨時買賣合約刪除登記人的名字。

- (b) 每張臨時買賣合約不可涵蓋多過 **2 個**已揀選的指明住宅物業。

- (c) 如登記人意欲為其已揀選的指明住宅物業選擇期數的相關價單中的「(E1) 70% AVD & BSD 靈活付款計劃」，每個該等指明住宅物業須為按上述第 4 段被員工登記人所揀選的指明住宅物業的銷售程序完成後之**首 38 個**根據本銷售安排內的指定方式被揀選的指明住宅物業(不論該等 38 個指明住宅物業最終有否被任何人購買)。

第(III)部分 - 一般程序

7. 以下條款適用於登記：

- (a) 每一個人或每一間公司(不論單獨或與他方聯名)只可登記於一份有效的購樓意向登記。重複的登記將不會被接受。
- (b) 購樓意向登記只適用於登記人本人及不能轉讓。
- (c) 遞交購樓意向登記的次序不會影響揀選指明住宅物業的優先次序。
- (d) (如登記人為公司) 如果在遞交購樓意向登記後，公司有任何董事會成員的變更，其相關的購樓意向登記將立即變成無效，登記人**將不享有參與抽籤的資格**。
- (e) 如有爭議，賣方保留權利決定登記人是否有資格參與抽籤及購樓意向登記是否有效及是否應被納入抽籤。

8. 關於本票的安排：

- (a) 根據上述第(D)部分遞交的本票將會用作支付購買指明住宅物業的部份臨時訂金。購買指明住宅物業的臨時訂金的餘額可於簽署臨時買賣合約時以支票支付。
- (b) 如登記人並無購入任何指明住宅物業或其購入之指明住宅物業數目未達其於購樓意向登記內所填寫意欲購買之數目，可於**2016年9月5日(下午2時至晚上8時)及2016年9月6日(下午2時至晚上8時)**親臨 ICC 會場辦理取回**未使用的本票**。登記人必須攜同登記人香港身份證／護照正本(如以獲授權人士取回未使用的本票，則須攜同登記人香港身份證／護照副本)、(如適用)商業登記證書副本、收據正本及(如適用)有效的授權書及獲授權人士之香港身份證／護照副本。

9. 如抽籤結果有任何錯誤或遺漏，賣方毋須向登記人承擔任何責任。

10. 以下條款適用簽署臨時買賣合約：

- (a) 「**近親**」指登記人的配偶、父母、子女、兄弟及姊妹。
- (b) 如登記人僅由個人組成及購買**1個**指明住宅物業：在簽署臨時買賣合約前，登記人可即時要求賣方增加簽署臨時買賣合約的人數，惟新加入之買家必須為組成登記人的**所有**個人的近親，並須提供令賣方滿意的充分證明以證明該近親關係。賣方的決定為最終決定。
- (c) 如登記人僅由個人組成及購買**2個**指明住宅物業及登記人要求以**1份臨時買賣合約**涵蓋所有指明住宅物業：在簽署臨時買賣合約前，登記人可即時要求賣方增加簽署臨時買賣合約的人數，惟新加入之買家必須為組成登記人的**所有**個人的近親，並須提供令賣方滿意的充分證明以證明該近親關係。賣方的決定為最終決定。
- (d) 如登記人僅由個人組成及購買**2個**指明住宅物業及登記人要求就該些指明住宅物業簽署**多於1份臨時買賣合約**：
- (i) 在簽署**第1個**指明住宅物業的臨時買賣合約前，登記人可即時要求賣方增加簽署該臨時買賣合約的人數，惟新加入之買家必須為組成登記人的**所有**個人的近親，並須提供令賣方滿意的充分證明以證明該近親關係。賣方的決定為最終決定。
- (ii) 在簽署**第2個**指明住宅物業的臨時買賣合約前，登記人可即時要求賣方：

- (1) 增加簽署該臨時買賣合約的人數；或
- (2) 增加簽署該臨時買賣合約的人數，及從臨時買賣合約刪除登記人的名字

惟新加入之買家必須為組成登記人的**所有**個人的近親，並須提供令賣方滿意的充分證明以證明該近親關係。賣方的決定為最終決定。

- (e) 所有人須以買家身份親身簽署臨時買賣合約。賣方保留其絕對酌情權允許或拒絕登記人增加及／或刪除任何人的名字的要求。

11. 當抽籤及合資格人士根據上述程序選購指明住宅物業完畢後，餘下的指明住宅物業(如有)將以先到先得形式向任何有意購買的人士發售，但每張臨時買賣合約不可涵蓋多過 2 個指明住宅物業。如有任何爭議，賣方保留絕對權力以任何方式(包括抽籤)分配任何指明住宅物業予任何有意購買的人士。為免疑問，賣方並沒有限制買方(不論個人或公司)以先到先得形式購買的指明住宅物業的數目，亦沒有限制買方為其已揀選的指明住宅物業選擇期數的相關價單中的「(E1) 70% AVD & BSD 靈活付款計劃」。
12. 賣方保留權利在所有指明住宅物業已售出的情況下於任何時間關閉 ICC 會場及(如適用)外加 ICC 會場。
13. 如在可遞交購樓意向登記的任何一天、第一輪抽籤程序將會進行的日期及／或出售首天上午 7 時 30 分至晚上 9 時的任何時間內天文台發出八號或更高風球信號或黑色暴雨警告，為保障登記人的安全及維持 ICC 會場及／或(如適用)外加 ICC 會場的秩序，賣方保留絕對權力更改遞交購樓意向登記的日期及／或時間(包括截止日期及／或時間)、第一輪抽籤及／或第二輪抽籤的日期及／或時間及／或出售首天至賣方認為合適的其他日期及／或時間及／或關閉 ICC 會場及／或(如適用)外加 ICC 會場。賣方會將安排的詳情於賣方為期數指定的互聯網網站的網址(www.grandyoho.com.hk) 公布。登記人將不獲另行通知。

2016 年 9 月 4 日起：

14. 在根據上述程序完成合資格人士選購指明住宅物業的前提下，餘下的指明住宅物業(如有)將以先到先得形式向任何有意購買的人士發售，但每張臨時買賣合約不可涵蓋多過 2 個指明住宅物業。如有任何爭議，賣方保留絕對權力以任何方式(包括抽籤)分配任何指明住宅物業予任何有意購買的人士。為免疑問，賣方並沒有限制買方(不論個人或公司)以先到先得形式購買的指明住宅物業的數目，亦沒有限制買方為其已揀選的指明住宅物業選擇期數的相關價單中的「(E1) 70% AVD & BSD 靈活付款計劃」。
15. 賣方保留權利在所有指明住宅物業已售出的情況下於任何時間關閉 ICC 會場，惟 ICC 會場會於上述第 8(b)段指明的時間開放以供辦理取回未使用的本票。
16. 如賣方根據上述第 13 段延遲出售首天至其他日期，其後的出售日期將會順延。
17. 如在任何出售日期(除出售首天)的上午 10 時至晚上 8 時的任何時間內天文台發出八號或更高風球信號或黑色暴雨警告，為保障買方的安全及維持 ICC 會場的秩序，賣方保留絕對權力關閉 ICC 會場。賣方會將安排的詳情於賣方為期數指定的互聯網網站的網址(www.grandyoho.com.hk)公布。

The method to be used, where 2 or more persons are interested in purchasing a particular specified residential property, to determine the order of priority in which each of those persons may proceed with the purchase :

在有兩人或多於兩人有意購買同一個指明住宅物業的情況下，將會使用何種方法決定每名該等人士可購買該物業的優先次序：

Please refer to the above method
請參照上述方法

Hard copies of a document containing information on the above sales arrangements are available for collection by the general public free of charge at:

載有上述銷售安排的資料的文件印本於下列地點可供公眾免費領取：

From 11:00 a.m. to 8:00 p.m. (daily)

11/F, International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong

After 8:00 p.m. to 11:00 a.m. of the next day (daily)

3/F Lobby, International Commerce Centre, No. 1 Austin Road West, Kowloon, Hong Kong

由上午 11 時至晚上 8 時(每日)

香港九龍柯士甸道西 1 號環球貿易廣場 11 樓

由晚上 8 時後至翌日上午 11 時(每日)

香港九龍柯士甸道西 1 號環球貿易廣場 3 樓大堂

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^ Remarks: Towers 1, 2, 9 and 10 of the residential development in the Phase are called "Grand YOHO".

^ 備註：期數中住宅發展項目的第一、二、九及十座稱為「Grand YOHO」。